

2019

LUXURY

WESTERN MEDITERRANEAN CRUISE

AGENT INCENTIVE PROMOTION



PROMOTION DETAILS

TouchTone agents who sell \$50,000 in new monthly revenue between 1/1/2019 and 12/31/2019 will receive a luxury 7-night Western Mediterranean cruise for them and a guest, including first-class airfare and a penthouse veranda stateroom.

This trip is awarded to agents in addition to any standard cash bonuses and commissions.

Winner (agent) and a guest will enjoy a luxury 7-night Iconic Western Mediterranean Cruise traveling through Spain, France, Monaco and Italy on Viking Ocean Cruises.

Travel dates: September 2, 2020 – September 9, 2020

TRIP WILL INCLUDE (FOR AGENT AND A GUEST):

- ✓ **First-class airfare**
- ✓ **Ground transportation**
- ✓ **One penthouse veranda stateroom**
- ✓ **8-day/7-night Iconic Western Mediterranean cruise aboard Viking Ocean Cruises visiting 4 countries and 6 ports**
- ✓ **5 shore excursions/guided tours**
- ✓ **All onboard meals**
- ✓ **On-board alcoholic beverage package (unlimited wines, sparkling wines, beers, cocktails & spirits)**



- Fully completed orders must be submitted, with credit approval, between 1/1/19 and 12/31/19 to qualify, with first invoice generated by 3/1/2020.
- Recipient must be a current TouchTone agent in good standing with TouchTone at the time of the trip.
- Promotion applies to individual TouchTone agents and/or companies under one specific agent ID. In the case of master agents, agents are defined as those individuals who make the actual sale (sub-agents).
- All TouchTone products and services will count towards determining the new monthly revenue. Taxes, fees, surcharges, loops, installation, certain specified MRCs, and any other non-commissionable NRCs do not qualify towards the total monthly revenue.
- For usage based orders, TouchTone will use the 3/1/2020 invoice to determine qualifying revenue.
- Sales must be new business to TouchTone. Upgrades and migrations are not eligible. Customers are considered new customers if the ANIs or circuits listed on the Service Agreement for their account are not, and have not in the past 12 months been registered with TouchTone.
- Sales requiring special pricing require prior written exception for eligibility. Resold services and wholesale accounts do not qualify.
- Minimum 1 year term required.
- For customer's monthly revenue to count towards the incentive that customer must still be in service as of 3/1/2020.
- Winner and guest must be 18 years or older, and provide necessary travel documentation by 4/1/2020.
- Trip is non-transferable, nor refundable.
- If recipient elects to make the trip without a guest then no credit or future value in lieu of taking a guest will be issued.
- Cash or other forms of compensation in lieu of the travel award is not an alternative. If the decision is made not to travel at the time of the award trip, the award is forfeited. No exceptions will be made, nor provisions be made for award winners unable to travel on the planned trip dates.
- Award trip must be taken according to the pre-arranged schedule as established by the TouchTone team. This includes air and land arrangements.
- First-class airline travel will be provided to each award winner and his/her guest, if applicable, from the award winner's home city airport to the travel destination airport. Any deviations from this travel routing will be at the winner's expense.
- Any special travel arrangements or expenses, including but not limited to, additional air and hotel charges, air and hotel upgrades, personal items, excursions, special meals, alcohol outside of our hosted events, incidentals, changes or cancellations incurring a penalty or other expenses outside of those details in the program, will be at the award winner's expense.
- Any extension to the travel dates (either pre-or post-program) will be at the award recipient's expense.
- Each award recipient agrees that his/her participation in, receipt of any award under, and any conduct pursuant to this trip is strictly voluntary, and that TouchTone is not requiring acceptance of any offered award or associated benefit. Any travel and activity engaged in by the recipients and their guests are conducted voluntarily and are not mandatory or required. Each such recipient and their guest releases TouchTone, its directors, officers, employees, affiliated subsidiary, suppliers, and agents from any and all liability, damages or causes of action whatsoever, however named or decided, with respect to or arising out of participation in this trip, including the receipt or use of any prize awarded.
- Each award recipient agrees that TouchTone may, in any way TouchTone deems fit, and at TouchTone's sole discretion, use any award recipient's name and/or likeness for purposes of publishing the results of, promoting, or otherwise advertising TouchTone.
- If unforeseeable circumstances should arise, TouchTone reserves the right to alter itineraries if needed for any reason and to change the cruise line and/ship you are sailing on. If this should happen, the trip will be similar in itinerary and value.
- Any liability for federal, state or other taxes for this promotion will be the sole responsibility of the winning agents. TouchTone will not be responsible for payment of any such taxes.
- Additional terms and conditions apply, including those issued by Viking River Cruises, Inc. and the Airlines themselves.
- TouchTone Communications reserves the right to add, delete, modify, or terminate the terms and conditions of this program at any time and for any reason that it may deem necessary.