



CHANNEL PARTNER PROGRAM



Built for Agents. Designed for Growth.

As a channel-first telecom provider with more than 30 years of experience, TouchTone helps agents, VARs, and MSPs sell with confidence. Partners gain access to flexible voice, connectivity, cloud, messaging, and managed network solutions backed by experienced support and nationwide reach.

30+ Years

Supporting partners since 1993

24/7/365 Support

U.S.-based in-house dedicated support

- ✓ Lifetime residuals + competitive SPIFFs
- ✓ Dedicated Channel Manager

Agent Driven

Channel-exclusive model

Nationwide Network

Serving the U.S. and Canada

- ✓ Marketing resources + assistance
- ✓ Engineer-led pre-sales support

National Reach. Dedicated Support. White-Glove Support.

WHY PARTNERS CHOOSE TOUCHTONE

Expanded Carrier Access

TouchTone's portfolio combines voice and connectivity services from dozens of leading carriers and technology partners with TouchTone's nationwide owned and operated network, giving partners the flexibility to deliver more choice, stronger coverage, and competitive rates.

Managed Implementation for a White-Glove Customer Experience

TouchTone solutions are designed to work across legacy and modern infrastructures, supporting secure migration strategies, redundancy planning, and scalable enterprise deployments.

Expert Support

TouchTone keeps sales, engineering, provisioning, billing, and 24/7 business support in-house, giving partners faster response times, fewer handoffs, and greater control throughout the customer lifecycle. From solution design through deployment, our managed implementation process helps ensure every project is guided, coordinated, and delivered with white-glove precision.

Superior Network Resilience

Multi-carrier diversity and geographic redundancy help maximize uptime, performance, and continuity for mission-critical communications.

Solutions Built for Complex Customer Environments

Voice, connectivity, messaging, and trust tools designed to help partners solve real business challenges.



VOICE AND COLLABORATION

- UCaaS/Business Phone Service
- Enterprise SIP Trunking: Long Distance and Toll Free
- Microsoft Teams Calling: Direct Routing/Operator Connect
- POTS and PRI Replacements



INTERNET AND CONNECTIVITY

- Business Internet
- MPLS, SD-WAN, Ethernet Private Line
- Fixed Wireless
- 5G Connectivity and Backup/Failover



TRUST TOOLS

Reduce spam mislabeling and improve answer rates.

- Phone Number Reputation Management
- Branded Calling ID™ (BCID)



MESSAGING

- SMS and Omnichannel Messaging



NATIONWIDE VOICE REROUTE SOLUTIONS

For continuity, redundancy, and critical communications.

For sensitive voice, fax, alarm and emergency-response traffic, TouchTone provides resilient reroute solutions designed to keep critical communications connected.

With one number, multiple carriers, geo-redundant diversity, and portal-based routing control, partners can help customers protect uptime and continuity.

- ✓ One number, multiple carriers
- ✓ Geo-redundant, multi-carrier network diversity
- ✓ Toll-free, local, and IP reroute options
- ✓ Self-managed web portal for routing strategies and call flows
- ✓ Legacy PBX/IAD gateway options available